



KIA Discount

Dear NAPTOSA Member

What is the discount?

Kia South Africa offers the NAPTOSA members a special competitive pricing on new Kia vehicles across the entire Kia product line-up.

Who does it apply to?

All RSA NAPTOSA members and their spouses.

How can I redeem my discount?

If you are interested in purchasing a new Kia, please follow these instructions:

- Click on this link <https://www.kia.co.za/corporate/naptosa>
- Choose the vehicle that you are interested in on the special NAPTOSA page
- Complete the enquiry form and submit
- A dedicated Kia consultant will make contact with you to verify your employee number and assist you with the transaction.

Who do I contact?

You can email naptosa@kia.co.za to enquire about the special NAPTOSA Member campaign or visit <https://www.kia.co.za/corporate/naptosa>.

HELPFUL QUESTIONS & ANSWERS:

Question	Answer
Can I visit a dealership to order a car?	The offer is only available via the NAPTOSA special link: https://www.kia.co.za/corporate/naptosa or via naptosa@kia.co.za
Can I utilise the discount even if I do not stay close to a Kia dealership?	If you are a NAPTOSA member in South Africa, you qualify for the special NAPTOSA member offer by means of your membership number and successful vetting.
Can a family member benefit from the offering?	The offering is for all new Kia vehicles purchased by the member or their spouse.
What costs are involved in the purchase of a vehicles?	The Kia consultant will guide you through the purchase process with a Finance and Insurance facilitator (F&I) and will assist with the cost breakdown. Please note that the special pricing excludes licencing, registration and number plates and a delivery fee may be applied.
Can I trade in my current vehicle?	Yes, trade-ins are welcome. Your Kia consultant will assist with a vehicle evaluation and include it in your purchase transaction.
Can I purchase the vehicle in cash instead of financing?	Yes. The discount applies to both cash and financed transactions, provided the purchase is processed through the NAPTOSA member programme.
Is there a limit to how many vehicles I can buy using this discount?	The offer applies to one vehicle per employee (or their spouse) every 12 months. In the unfortunate event of an accident write off, another vehicle may be purchased.

Are demo or pre-owned Kia vehicles included?	No, this offer applies exclusively to new Kia vehicles purchased through the NAPTOSA member programme.
Can I combine this offer with other promotions or dealer specials?	No, the NAPTOSA member discount cannot be combined with any other promotional offer or incentive.
How long is the offer valid for?	The programme is ongoing but subject to change or withdrawal at Kia South Africa's discretion. Pricing is reviewed periodically.
Can I choose any colour or specification?	Yes, you can select any colour or specification available in Kia's new vehicle range, subject to stock availability.
What documentation do I need to qualify?	You will be required to provide your valid NAPTOSA member number and South African ID. Spouses will need to provide proof of marriage or partnership.
How long does it take to take delivery once I place my order?	The vehicle will be delivered via an authorised Kia dealership closest to you or as arranged with your Kia consultant.
Is servicing and maintenance included?	All new Kia vehicles include Kia's standard warranty and service plan. Your Kia consultant will confirm the details for your chosen model.
What happens if I resign or retire after placing an order?	As long as you are a NAPTOSA member at the time of purchase, the discount remains valid for that transaction.
What finance options are available?	The Kia consultant will guide you through the various options with the F&I.
What are the interest rates and terms of the finance?	Interest rates are linked to your personal credit score and can only be determined with consultation.